UNITED STATES ASSOCIATION OF BLIND ATHLETES, INC.

Financial Statements

For the Year Ended December 31, 2020

WAUGH & GOODWIN, LLP
CERTIFIED PUBLIC ACCOUNTANTS

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
United States Association of
Blind Athletes, Inc.
Colorado Springs, Colorado

We have audited the accompanying financial statements of United States Association of Blind Athletes, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2020, and the related statements of activities and changes in net assets, functional expenses, and of cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

1365 Garden of the Gods Road, Suite 150 • Colorado Springs, CO 80907 • (719) 590-9777 • Fax: (719) 590-7689 • www.wgllp.cpa

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United States Association of Blind Athletes, Inc. as of December 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Waugh & Goodwin, LLP

Colorado Springs, Colorado
September 10, 2021

UNITED STATES ASSOCIATION OF BLIND ATHLETES, INC.

Statement of Financial Position

December 31, 2020

ASSETS

CURRENT ASSETS:	
Cash and cash equivalents	$ 216,123
Accounts receivable	26,904
Contributions receivable	75,000
Prepaid expenses	25,917
Total current assets	343,944
LONG-TERM INVESTMENTS	583,453
PROPERTY AND EQUIPMENT:	
Athlete housing	384,979
Furniture and equipment	17,243
Athletic equipment	53,812
Teraflex floor	33,288
Less accumulated depreciation	(136,305)
Property and equipment - net	353,017
TOTAL ASSETS	$ 1,280,414

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES:	
Accounts payable	$ 39,221
Payable to athletes	4,881
Accrued liabilities	2,388
Deferred revenue	20,000
Refundable advances	89,662
Total current liabilities	156,152
LONG-TERM NOTE PAYABLE	149,900
Total liabilities	306,052
NET ASSETS:	
Without donor restrictions	850,247
With donor restrictions	124,115
Total net assets	974,362
TOTAL LIABILITIES AND NET ASSETS	$ 1,280,414

See Notes to Financial Statements

UNITED STATES ASSOCIATION OF BLIND ATHLETES, INC.

Statement of Activities and Changes in Net Assets

For the Year Ended December 31, 2020

	Without Donor Restrictions	With Donor Restrictions	Totals
REVENUE:			
USOPC grants, including paralympic support	$ 304,040	$	$ 304,040
Grants	183,915	65,303	249,218
Corporate sponsorships	115,000	1,500	116,500
Contributions & bequests	105,961		105,961
Realized & unrealized gains on investments	87,223		87,223
Athlete event registrations	21,744		21,744
In-kind contributions	17,055		17,055
Membership dues	11,681		11,681
Merchandise sales	9,407		9,407
Interest & dividends	5,561		5,561
Other income	4,308		4,308
Satisfied program restrictions	168,040	(168,040)	
Total revenue	1,033,935	(101,237)	932,698
EXPENSES:			
Program services:			
HP Goalball	369,313		369,313
Grants	138,730		138,730
Athlete events	97,350		97,350
Marketing	81,032		81,032
Development	80,241		80,241
Total program services	766,666		766,666
Supporting services:			
General & administrative	343,593		343,593
Fundraising	42,975		42,975
Total supporting services	386,568		386,568
Total expenses	1,153,234		1,153,234
CHANGE IN NET ASSETS	(119,299)	(101,237)	(220,536)
NET ASSETS, beginning of year	969,546	225,352	1,194,898
NET ASSETS, end of year	$ 850,247	$ 124,115	$ 974,362

See Notes to Financial Statements

UNITED STATES ASSOCIATION OF BLIND ATHLETES, INC.
Statement of Functional Expenses
For the Year Ended December 31, 2020

	Program Services						Supporting Services		
	HP Goalball	Grants	Athlete Events	Development	Marketing	Total Program Services	General & Administrative	Fundraising	Total Expenses
Accounting	$	$	$	$	$	$	$ 20,236	$	$ 20,236
Bank charges			51			51	3,099		3,150
Consultants/volunteers	28,333					28,333	8,120		36,453
Contract labor		20,000	1,300	10,500		31,800		10,325	42,125
Database management	42,044		3,750	552		46,346	10,827	20,139	77,312
Depreciation	20,211					20,211			20,211
Dues	1,775				405	2,180		1,370	3,550
Employee benefits	651	428	89	216	345	1,729	881		2,610
Equipment rental	14,109					14,109		1,540	15,649
Insurance	11,452	2,315				13,767	14,175		27,942
Management fees	33,340	30,875	15,960		6,469	86,644			86,644
Miscellaneous	265		1,899			2,164	15,252		17,416
Officials	3,809	13,185				16,994			16,994
Payroll taxes	10,115	4,916	588	2,733	6,320	24,672	9,327		33,999
Postage	625		2,931		2,566	6,122		2,147	8,269
Printing & copying			477			477	778	4,449	5,704
Professional fees	2,625					2,625	5,714		8,339
Rent							15,288		15,288
Salaries	81,303	51,182	26,108	46,085	44,213	248,891	179,865		428,756
Stipends	7,850		100	1,000	19,634	28,584	55,169	1,250	85,003
Supplies & equipment	42,208	6,889	41,210	10,338	968	101,613	2,862		104,475
Telephone							768		768
Travel	49,423	8,558	2,887	4,186	112	65,166	1,162	1,755	68,083
Uniforms	10,129	382		4,631		15,142			15,142
Utilities	9,046					9,046	70		9,116
Total expenses reported in the statement of activities	$ 369,313	$ 138,730	$ 97,350	$ 80,241	$ 81,032	$ 766,666	$ 343,593	$ 42,975	$ 1,153,234

See Notes to Financial Statements

UNITED STATES ASSOCIATION OF BLIND ATHLETES, INC.

Statement of Cash Flows

December 31, 2020

CASH FLOWS FROM OPERATING ACTIVITIES:	
Change in net assets	$ (220,536)
Adjustments to reconcile change in net assets to net cash used by operating activities:	
Depreciation	
Net realized and unrealized gains on investments	(87,223)
Decrease (increase) in assets:	
Accounts receivable	(26,610)
Contributions receivable	82,500
Prepaid expenses	(22,660)
Other assets	1,000
Increase (decrease) in liabilities:	
Accounts payable	(50,865)
Payable to athletes	(2,462)
Accrued liabilities	(1,361)
Deferred revenue	(5,000)
Refundable advances	89,662
Total adjustments	(23,019)
Net cash used by operating activities	(243,555)
CASH FLOWS FROM INVESTING ACTIVITIES:	
Construction in progress - athlete housing	44,260
Change in long-term investments, net	(4,791)
Acquisition of property & equipment	(32,036)
Net cash used by investing activities	7,433
CASH FLOWS FROM FINANCING ACTIVITIES:	
Long-term note payable	149,900
Net cash provided by financing activities	149,900
NET DECREASE IN CASH	(86,222)
CASH AND CASH EQUIVALENTS, beginning of year	302,345
CASH AND CASH EQUIVALENTS, end of year	$ 216,123

See Notes to Financial Statements

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

The United States Association of Blind Athletes, Inc. (the Association) is the high-performance management organization for blind athletes, making it responsible for the promotion and development of athletic competitions in the United States.

Use of Estimates in Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent liabilities, and the reported amounts of revenues and expenses. Actual results could differ from those estimates.

Income Tax

The Association qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and, accordingly, is not subject to federal income tax. Accordingly, no income tax provision has been recorded.

The Association's form 990, Return of Organization Exempt from Income Tax, is subject to examination by various taxing authorities, generally for three years after the date filed. Management of the Association believes that it does not have any uncertain tax positions that are material to the financial statements.

Cash and Cash Equivalents

Cash and cash equivalents consist of the Association's checking and savings accounts.

Supplemental Cash Flow Disclosures

The Association paid no interest or income taxes during the year ended December 31, 2020.

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Depreciation

Assets are recorded at cost and depreciated using the straight-line method over estimated useful lives of five to 10 years for furniture and equipment, and 30 years for buildings. Depreciation expense amounted to $20,211 for the year ended December 31, 2020.

Contributions

Gifts of cash and other assets are reported as restricted support if they are received with donor stipulations that limit the use of donated assets. When a restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as satisfied program restrictions.

Contributions and grants with donor restrictions are reported as support and revenue without donor restrictions if the restriction is met in the same year that the gift is received. Contributions include United States Olympic & Paralympic Committee (USOPC) grants.

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from balances outstanding at year-end. Based on management's assessment of the credit history with customers having outstanding balances and current relationships with them, it has concluded that an allowance for doubtful accounts at December 31, 2020, is not necessary. At December 31, 2020 there were no accounts receivable from contracts with customers.

Deferred Revenue

At December 31, 2020, the Association has recorded a contract liability of $20,000 which represents deferred revenue from a contract with a customer. This deferred revenue represents the estimated fair market value of the services provided to a customer as part of a larger contribution agreement. The revenue will be recognized once the Association fulfills their contracted performance obligations. There were contract liabilities of $25,000 as of the beginning of the year.

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Revenue from Contracts with Customers

Athlete registrations - The Association receives revenue from sales related to various Association sanctioned events and challenges held for members. The revenue is recognized at the time of the event, which recognizes the completion of the Association's performance obligations.

Corporate sponsorships - The Association recognizes revenue from contracts with both sponsors and suppliers of the Association. Performance obligations in such contracts are satisfied as services are rendered, and therefore, the Association will recognize revenue over time. The Association has concluded that the performance obligations within these contracts are substantially the same in each year and are satisfied ratably over the term of the agreement.

Therefore, corporate sponsorship revenue from contracts with customers will be recognized on a straight-line basis over the term of the agreement.

Membership dues - Revenue from contracts with members for annual dues is reported at the amount that reflects the consideration to which the Association expects to be entitled in exchange for providing membership services to its members. Revenue is recognized as performance obligations are satisfied, which is ratably over the membership term. Membership dues are nonrefundable.

Donated Services

The Association recognizes donated services that create or enhance non-financial assets or that require specialized skills and would typically need to be purchased if not provided by donation. During the year ended December 31, 2020, the Association recorded $5,000 in contributed services.

Functional Allocation of Expenses

The financial statements report certain categories of expenses that are attributable to one or more program or supporting services of the Association. Therefore, expenses require allocation on a reasonable basis that is consistently applied.

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Date of Management's Review

In preparing the financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through September 10, 2021, the date that the financial statements were available to be issued.

B. AVAILABLE RESOURCES AND LIQUIDITY

The Association's financial assets available within one year of the statement of financial position date for general expenditure are as follows:

Financial assets at year-end:	
Cash and cash equivalents	$ 216,123
Accounts receivable	26,904
Contributions receivable	75,000
Long-term investments	583,453
Less amounts with donor restrictions	(124,115)
Total financial assets available within one year	$ 777,365

The Association strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures. Financial assets in excess of daily cash requirements, if any, are invested in certificates of deposit, money market funds, and other short-term investments.

C. FAIR VALUE MEASUREMENTS

The Association applies Generally Accepted Accounting Principles (GAAP) for fair value measurements of financial assets that are recognized or disclosed at fair value in the financial statements on a recurring basis. GAAP establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

C. FAIR VALUE MEASUREMENTS - Continued

The three levels of fair value hierarchy are as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Association has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability.

The level in the fair value hierarchy within which a fair measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

The following tables present assets that are measured at fair value on a recurring basis at December 31, 2020:

Assets at Fair Value as of December 31, 2020

	Level 1	Level 2	Level 3	Total
USOE pooled investments	$	$ 583,453	$	$ 583,453
Total	$	$ 583,453	$	$ 583,453

The USOE investment consists of units in a pooled portfolio managed by the United States Olympic Endowment (USOE). At December 31, 2020, the USOE portfolio consisted of the following types of securities:

Alternative investments	33.30 %
Domestic equities	23.76
International equities	15.39
Domestic bonds	20.91
Cash and equivalents	6.64
	100.00 %

D. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following at December 31, 2020:

Resident program	$ 75,000
US Soccer program	36,763
Time restrictions	12,000
Copeland scholarship fund	352
	$ 124,115

Net assets are released from donor restrictions by incurring expenses that satisfy the restricted purpose. During the year ended December 31, 2020, the following amounts were released from net assets with donor restrictions:

National Fitness Challenge	$ 140,000
McCarthy Family Foundation	10,000
US Soccer	8,540
Mission Vision	5,000
Delta Gama Foundation	4,500
	$ 168,040

E. RELATED PARTY TRANSACTIONS

The USOPC provided grants to the Association as follows:

High Performance grants	$ 250,040
NGB Services grant	54,000
	$ 304,040

In addition to the amounts listed above, the USOPC also provided value-in-kind air travel assistance in the amount of $3,809 during the year ended December 31, 2020.

The Association is economically dependent on the funding it receives from the USOPC to maintain its goalball high performance program at the current level.

F. IN-KIND CONTRIBUTIONS

The Association occupies office space in the USOPC Sport Building at a discounted rental rate.

F. IN-KIND CONTRIBUTIONS - Continued

In-kind revenue and expense of $8,246 has been recorded for the year ended December 31, 2020, in order to properly reflect the value of this support in the financial statements. The USOPC also provides value-in-kind support in the form of air travel (see Note E). In addition, the Association receives in-kind donations from several sponsors. These donations, which include printing, promotions, meals, lodging, and the use of interns, have been recorded as revenue and expenses in the accompanying financial statements. During the year ended December 31, 2020, $5,000 was recorded for donated goalball coaching and referee services.

G. RESIDENT ATHLETE PROGRAM & CONSTRUCTION IN PROGRESS

The Association has developed a Goalball Center of Excellence in Ft. Wayne, Indiana. The Association purchased, through the support of grants and donations, two homes that will allow the Association to offer a limited number of elite and pre-elite Goalball athletes a full-time residency program that will support high performance goalball training, while integrating college education or employment opportunities. The Association will partner with Turnstone, a non-profit organization in Ft. Wayne, whose mission is to provide therapeutic, educational, wellness, and recreation programs which empower people with disabilities. Through the Association's funding efforts and its relationship with Turnstone, they have developed a long-term United States Association of Blind Athletes Goalball Center of Excellence which invests in sustaining a training program for future Paralympic goalball athletes.

In 2018, the Association began renovating the basements of these residences in support of this program. During the year ended December 31, 2018, $75,000 in contributions were made by third parties to support this program. The Association committed $45,000 of the total project cost during 2018, and these funds are held by another non-profit. This amount was recorded as an other prepaid asset, and as the initial funds are spent from this deposit, they are reclassified to the construction in process - athlete housing asset. The contributions of $75,000 are held by another non-profit for the benefit of the Association's project. This amount is recorded as a contribution receivable as of year-end.

During the year ended December 31, 2020, $44,260 in expenses were incurred for the project. The renovation project was completed as of December 31, 2020.

H. LEASES

Beginning September 1, 2016, the Association entered into a lease arrangement with the USOPC for 1,000 square feet of office space and 768 square feet of common space.

The lease rate is $6.50 per square foot per year with annual increases not to exceed the regional consumer price index. Also, an allocated cost of $3.25 per square foot per year for a percentage of common space is stated in the lease. The USOPC will waive the common space obligation, but it will recognize the expense obligation as a grant to the Association.

The Association also agrees to pay the following operating expenses:

- IT services - $96 per employee per month
- Copier - by usage at $0.02 per black and white copy, $0.09 per color copy
- Other incremental services to be billed at cost

Effective February 6, 2017, the Association entered into a memorandum of understanding with Turnstone Center for Children and Adults with Disabilities, Inc. (Turnstone) and Turnstone Fieldhouse, LLC for priority access to the gymnasium, designated training space, and adjacent storage area. The initial period is five years with an annual payment of $1.00. The agreement includes an option of renewal for two additional terms of five years.

In this memorandum of understanding, the Association also entered into a land lease with Turnstone Properties, LLC (an Indiana limited liability company and wholly owned subsidiary of Turnstone). The term of the initial lease is five years for an annual rental amount of $1.00. The land lease provides for two additional five-year terms to be exercised by providing Turnstone with written notice at least 180 days prior to the expiration of the initial land lease term.

Future minimum lease payments under these leases are as follows for years ending December 31:

2021	$ 8,998

I. REFUNDABLE ADVANCE

The Association has obtained a loan through the Small Business Association Payroll Protection Program in the amount of $84,662. A portion or all of this loan may be forgiven by the Small Business Administration if certain payroll criteria are met and funds are used for payroll, rent, mortgage interest, or utilities. Any portion of the loan that is not forgiven has a maturity of a minimum of two years and an interest rate of 1%. Loan payments are deferred for 10 months.

Subsequent to the year ended December 31, 2020, the Association met the criteria for forgiveness of the loan and has received confirmation from the Small Business Administration that the Association qualified for full loan forgiveness. As such, this has been recorded as a refundable advance in the financial statements.

The Association also receives, from time to time, refundable advances from other funding sources for programs to be held in future years. At December 31, 2020, the Association had $5,000 in other refundable advances.

J. NOTES PAYABLE

The Association has obtained a loan through the Small Business Association Economic Business Injury Disaster program in the amount of $150,000. The loan has a maturity of 30 years and an interest rate of 2.75%. Monthly loan payments in the amount of $641 are set to begin in 2022.

Future minimum payments under this note payable are as follows for years ending December 31:

2021	$
2022	
2023	3,407
2024	3,502
2025	3,600
Thereafter	139,491

K. UNCERTAINTIES

In March 2020, the outbreak of a novel strain of coronavirus (COVID-19 outbreak) was recognized as a pandemic by the World Health Organization, and the COVID-19 outbreak has become increasingly widespread in the United States. The COVID-19 outbreak has had a notable impact on general economic conditions, including but not limited to the temporary closures of many businesses, "shelter in place" and other governmental regulations, and job losses. The extent to which the COVID-19 outbreak will affect the operations or financial results of the Association is uncertain.

Significant events scheduled in 2020, such as the USABA Northeast Regional Goalball Tournament and the USABA Southeast Regional Goalball Tournament have been postponed or cancelled. The Association has maintained all staff on payroll as of the report date.